

The Official Magazine of the International Association of Outsourcing Professionals

Globalization **Today**

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Commerce Redefined

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POWERHOUSE

Our Annual List of Industry's
Top Professionals

25

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Powerhouse 25

*The Industry's Most influential
Revealed by our Readers*



Thousands of votes were cast for our first annual Powerhouse 25 list. The competition was close with

single clicks sometimes separating nominees. Colleagues used Twitter, LinkedIn and other networking sites to get votes. And Globalization Today's panel weighed in with their expert knowledge.

But ultimately, who knows better than you, our readers, who holds the most power in the outsourcing industry? So our hats off to you for voting and helping to make the

outsourcing industry even stronger.

The Powerhouse 25 is an interesting mix of outsourcing customers, service providers, advisors and academia from around the globe from heads of their own businesses to chiefs of corporations.

You clicked, you chatted, you connected and we heard you.

Their willingness to take risks, champion and speak out for a cause; entrepreneurial and pioneering spirit; passion for their work and industry; and relentless pursuit of excellence are common traits you'll see among these top influencers.

They are worldly, strategic, charismatic,

bold and visionary. Many have written books and articles, spoke at conference, serve on boards, and have been quoted in the news on outsourcing. These power players envision a bright future for the industry and the constant change they see ahead only invigorates and excites them.

But here's the big secret... Powerhouses understand that their power comes from partnering and collaborating with other influence-yielding individuals. You help give them their power and they can help you. So if you want to gain some more clout in the industry, these are the people to get to know and learn some lessons from.

The public has spoken and here are the final results:

Name	Title	Company
Aparup Sengupta	Managing Director and Global CEO	Aegis
Atul Vashistha	Chairman & CEO	Neo Group, Inc.
Ben Trowbridge	Founder and CEO	Alsbridge
Bill Randag	President	Datamark, Inc.
Bobby Varanasi	Chairman & CEO	Matryzel Consulting, Inc
Carina Smith	Vice President, BPO	Capgemini
Cesar Gon	Founder and CEO	Ci&T
Christopher Stancombe	Global Head of Finance and Accounting Outsourcing	Capgemini
D.Zachary Misko	Vice President	Kelly Outsouricng & Consulting Group
Dylan Taylor	CEO	Colliers International
Guibert Englebienne	CTO	Globant
Guy Holden	Vice President Global WorkPlace Solutions	Johnson Controls
Hubert Giraud	Group Vice President, Business Process Outsourcing SBU	Capgemini
Jay Desai	Senior Vice President - Global Sourcing	Northern Trust
Jerry Durant	Chairman Emeritus	The International Institute for Outsource Management
Johannes Giloth	Head of Supply Chain & Logistics	Nokia Siemens Networks
Julia Santos	Head of Global Business Optimization & Contracting	Johnson & Johnson
Kate Vitasek	Founder	Vested Outsourcing
Mike Salvino	Group Chief Executive - BPO	Accenture
Peter Lowes	Deloitte Consulting	Deloitte Consulting
Peter Moller	Principal, Global Outsourcing Practice Leader	Principal, Deloitte UK
Phil Fersht	Founder and CEO	Horses for Sources
Rohit Kapoor	President and CEO	EXL Service
Ron Keith	CEO	Riverwood Solutions
Shunee Yee	President and CEO	CSOFT International Limited

The response from the individuals who made the Powerhouse 25 was overwhelming and we received more quality feedback than we could publish in a single issue. Therefore, we decided to split the content into two parts. Part 1 is featured in this issue and Part 2 will be feature in the next issue. Be sure to get the next issue for the details of the rest of the Powerhouse 25.